Community Outreach

Page 2

America celebrates Black History Month

Access to Capital

Page 3

Small-Business Loans for Women: Your Best Options 2017

Sub-Bid Request Ads California Pages 4, 6, 8, 12

Diversity in Tech

Diversity in Tech: Lots of Attention, Little Progress

Page 7

Public Legal Notices

California

Page 9-11

Vol 32, Edition 46 • February 2, 2017

Voice of Small, Emerging Diversity Owned Businesses Since 1984

USDOT Approves Separate

Goals for African American/ **Women Business**

On January 19, 2017, US Secretary of Transportation Anthony Foxx approved a waiver of US Dept. of Transportation (DOT) regulations to allow the San Francisco Municipal Transportation Agency (SFMTA) to provide group-specific race-conscious DBE contract goals for firms owned and controlled by women and African Americans. This was in response to the lack of participation of women and African Americans on SFMTA projects, such as the \$1.5 billion Central Subway Project currently under construction in San Francisco. The participation for each of these two groups as cited in the SFMTA Disparity Study, required by the US Court of Appeals for the Ninth Circuit, is less than ½ of 1% of the project construction cost. The Federal Transit Authority (FTA) Office of Civil Rights in Washington, DC in a letter to SFMTA indicated that this was unacceptable and that SFMTA must find a way to correct such dis-

SFMTA then, in collaboration with the San Francisco African American Chamber of Commerce, requested a waiver of regulations to use gender and race conscious goals as an effective effort to achieve a level of Disadvantaged Business Enterprise (DBE) participation consistent with the objectives of Federal Regulations "49 CFR Part 26" using different or innovative means to address disparities. "DBE" firms apply to all federal certified firms in the SFMTA Bay Area service area and generally to DBE firms in other areas of the State. While gender and race conscious goals are not allowed on State funded contracts in California since the passage of Proposition 209 in 1996, no matter what the disparity might be for any group, projects with federal funding are not affected by this State Proposition. The passage of Proposition 209 banned affirmative action resulting in the demise of an estimated 80% of Black Contractors in the State of California in the following three years.

US Congresswoman Barbara Lee, whose Washington office supported the efforts of SFMTA and the Chamber practically on a daily basis for the last 6 months, issued the statement, "I am pleased by the commitment from federal government and local partners to ensure that vendors reflect the diversity of our nation and the workforce at large. As a former federal contractor myself, I understand the challenges that many women and African

Continued on page 5

Airport project huge boon for contractors, minorities



A rendering of ConRAC

By Cheryl Hentz, SBE Columnist

A massive \$4 billion to \$5.5 billion modernization project at Los Angeles World Airports (LAWA) and Los Angeles International Airport (LAX) will present many opportunities for contractors—both large and small—and minority subcontractors alike

The long-discussed upgrades—dubbed LAMP, which is short for Landside Access Modernization Program—includes a 2.25-mile long Automated People Mover, or train, to move passengers between a new offsite check-in facility and a centralized rental car facility. Over 50 percent of departing passengers drive to LAX and at peak times there are 6,000 cars entering the airport per

hour. So, it is expected that with these upgrades the following things will be accomplished: Traffic congestion within the Central Terminal Area and the surrounding street network will be relieved; it will create new convenient locations for passenger pick-up, drop-off and parking outside of the Central Terminal Area; passengers will have a fast, reliable way to get to their flights; and vehicle emissions will be reduced, helping to improve air

LAMP also includes two Intermodal Transportation Facilities and roadway improvements to en-

The Consolidated Rent-a-Car Center (Con-RAC) will be constructed in the Manchester Square area, which is bordered by Arbor Vitae Street on the north, LaCienega Boulevard on the east, Century Boulevard on the south, and Aviation Boulevard to the west. Currently there are various car rental locations scattered around the airport. The ConRAC will relocate those multiple locations into one convenient location adjacent to the I-405-freeway with direct connections to the airport using the LAX Train. Thus, the need for rental car shuttles to drive into LAX will also be eliminated. It will also make getting around easier for people unfamiliar with the airport and sur-

LAMP is a design/build project that is also a public/private partnership (P3), meaning that the contractor has a financial stake and will help fund

part of the project. Then they'll own and operate it for 30 years, during which time they'll negotiate lease contracts, collect the rent, etc. At the end of 30 years it will be turned over to Los Angeles

"Though unique, this delivery model is intended to keep the contractor accountable for a long period of time, thus minimizing the risk on the part of the airport," explains George Hanible, se-nior partner with Compliance Management Partners (CMP). "So, if cracks start showing 10 years in, it's not on the airport to fix it; it's up to the

One of the construction companies bidding with fellow "teammates" to get part of this massive contract, specifically the ConRAC portion, is Dragados. Informational material for LAX says "Dragados is a primary construction arm of the ACS Group, ranked first overall on the 2016 Engineering News-Record Top International Contractors list, with revenues in excess of \$38 billion. Dragados is one of the largest P3 contractors in the world and has participated on more than 65 P3 projects worldwide. In North America alone, Dragados has experience on 11 major P3 infrastructure projects with combined construction values in excess of \$16 billion. Dragados has also built many large-scale parking garages and intermodal transit facilities in some of the largest cities and busiest airports in Europe. One notable example

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC. 795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820

Continued on page 11

Community Outreach

America celebrates Black History Month

By Marvin Harris

Black History Month 2017 observances around the United States are likely to note the end of the first African American president's term and the opening of the Smithsonian National Museum of African American History and Culture.

Black History Month, which began on Wednesday, Feb. 1, is observed annually in several countries. The United States and Canada celebrate the month in February. The United Kingdom does so in October.

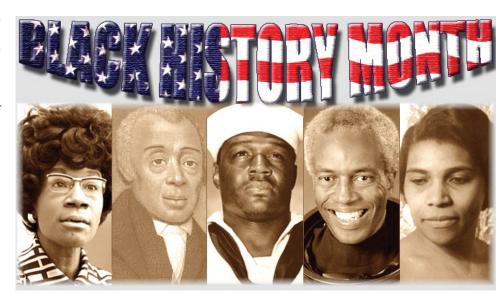
Barack Obama, America's 44th president, left office after two four-year terms on Jan. 20, 2017, upon the swearing in of Donald Trump.

Obama, who is commemorated in the new museum, dedicated the building on the National Mall on Sept. 14, 2016, as a "place to understand how protest and love of country don't merely coexist but inform each other."

His assuming the presidency assured Obama a spot on the list of historically important African Americans whose lives and accomplishments are being recounted in February. Others traditionally listed include Frederick Douglass, Martin Luther King Jr., Rosa Parks and Harriet Tubman.

Historian Carter G. Woodson, an African American, began the observance as Negro History Week in 1926 in America. The week evolved into a month in America in 1976, and the United Kingdom began observing the month in 1987 and Canada in 1995.

Some critics denounce dedicating a month to the history of one race and the hero worship of some historical figures. Other people see the monthlong celebration as a time of education to fill the gaps in history books.



Black History Month, observed in America since 1976, celebrates the history of people with African ancestors. Canada and America celebrate in February; the United Kingdom, in October. It evolved from Negro History Week, begun by Carter Woodson in 1926.

In the accompanying Black History Month slideshow, learn about lesser-known personalities, like activists Ella Baker and Septima Clark, white abolitionist Levin Coffin, U.S. Rep. Shirley Chisholm and astronaut Guion Stewart Bluford Jr.

Some stories tell of creative escapes from slavery. One man, Henry "Box" Brown, had himself shipped in a box to freedom. A husband and wife, William and Ellen Craft, pretended to be a wealthy planter and a servant.

Stories of overcoming adversity tell of groups formed and strategies developed by African Americans who sought to participate fully, equally in America.

In one instance, Tuskegee University founder Booker T. Washington encouraged a basic educa-

tion in industrial arts for blacks. William Edward Burghardt "W.E.B." Du Bois, an Atlanta University professor, said blacks with advanced (classical) education, a "Talented Tenth," would win blacks their full civil rights and increased political representation.

Africans mentioned include Liberia's Ellen Johnson, Africa's first elected female head of state, and Nelson Mandela, a former anti-apartheid revolutionary who became South Africa's first black president. Shaka Zulu, a Zulu Kingdom monarch, was praised for his military innovations and condemned for his brutal reign.

SOURCE: http://www.14news.com



Law Office of Malachowski and Associates. Civil Litigation.

We Will Fight for You.
Our civil litigation team
has a track record
of aggressive advocacy and
successful business lawsuits.

www.marklawsf.com 415/983-0717



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:

www.sbeinc.com/services/ diversity_outreach.cfm



L.A. will lead with Strength and Open Arms

"We are in a moment that we will look back on and ask ourselves what we did to stand up, speak out, and live up to our values.

That's why I spent this morning at LAX meeting with Congress members Maxine Waters and Ted Lieu, U.S. Customs and Border Protection officials, our Airport Police, and immigration lawyers to discuss the impact that the President's executive orders are having in our city.

I also met with loved ones of some of those who are being affected — to better understand how the City of Los Angeles can help people through a very

difficult, confusing, and painful time. I wanted to assure them that L.A. will honor a uniquely American tradition by always standing as a place of refuge for people of every nationality and faith. When we spoke, I gave my word that I would press federal authorities to uphold commitments they had made to me — that detainees in L.A. would be treated in accordance with judicial rulings that have been handed down regarding the executive orders. I received word this afternoon that three detainees whose loved ones I met with today have been released and reunited with their friends and families.

While this situation continues for others, I have directed my team to do everything possible to connect people to the legal and other resources they may need to reach a resolution. We will also keep working with federal authorities to assist concerned families that may be having a difficult time communicating with — or getting basic information about — loved ones who may still be detained under the President's order.

Continued on page 6

Editorial Staff
President & CEO:
Gerald W. Johnson

Managing Editor: Valerie Voorhies vvv@sbeinc.com Sales & Production Manager: Nabil Vo nvo@sbeinc.com

Diversity Outreach Manager Rosalie Vivanco rvivanco@sbeinc.com Graphics Design: Tyler Chen tchen1129@gmail.com

Marketing Tim Rosaire tim.rosaire@earthlink.net Webmaster: Umer Farooq umer@octadyne.com

Writer: Cheryl Hentz cheryl.hentz@gmail.com Marketing: Kim Johnson kjita1@gmail.com

SBE Northeast Manager Leslie McMillan Imcmillan@sbeinc.com Contact Info:
Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941 • SFCMD LBE #CMD011713300 •

EDITORIAL POLICY-The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday. Copyright © 2017 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992

FEBRUARY 2, 2017 - FEBRUARY 8, 2017 SMALL BUSINESS EXCHANGE 3



Access to Capital



Small-Business Loans for Women: Your Best Options 2017

By Benjamin Pimentel

The quest for small-business loans for women is a bit easier these days. If you're a female entrepreneur, your financing choices are no longer limited to bank loans, Small Business Administration loans or small-business grants.

You can explore a host of online small-business lenders that have emerged since the 2008 financial crisis. Online lenders have less stringent requirements, but you still need some business track record. And you'll pay higher borrowing costs compared with traditional banks.

Here are smart options for small-business loans for women, which we've arranged based on your personal credit score, the state of your company and how long you've been in business.

- If your personal credit score is under 600
- If your company is at least 1 year old
- If you have an established business
- Other resources for women entrepreneurs

If your personal credit score is under 600: Kabbage, OnDeck

Your options are limited if you have shaky personal credit, typically a FICO score below 600. You can try Kabbage or OnDeck; both offer financing for women with less-than-stellar credit. Borrowing costs may be high, but both are good sources of speedy funds. You can sometimes get your loan within hours.

If your credit score is 500 or above, go with On-Deck, where annual percentage rates range from 9% to 98%. If your credit score is under 500, Kabbage may be a good bet, although its line of credit comes with a higher APR range than an OnDeck loan, at 32% to 108%.

These are good options for emergencies or short-term needs. Once you improve your finances, consider transitioning to lower-cost financing.



If your business is at least 1 year old: Street-Shares, Credibility Capital

Raising money for your business is hard when you're just getting started, but you have an option with StreetShares. If you've been in business at least a year, have at least \$25,000 in annual revenue and a personal credit score of 600 or more, StreetShares is a good choice for term loans, with APRs starting at 9%.

Credibility Capital is another option. It's popular with service-based businesses, such as restaurants and financial services firms. The New York-based lender offers one-, two- or three-year term loans from \$10,000 to \$350,000. With APRs between 10% and 25%, it can be an attractive option for borrowers who have good personal credit (650+) but fall just short of traditional banks' financing qualifications.

If you have an established business: SmartBiz, Funding Circle, Lending Club

If you have solid finances and an established business, you may qualify for a Small Business Ad-

Image credit: www.loanforwomen.com

ministration loan; they typically have the lowest rates on the market. SmartBiz is a good option if you're looking for a quicker alternative to banks offering SBA loans. An APR of 8% to 8.7% and the 10-year loan term also make SmartBiz an attractive option when you want to make major investments to grow your company. To qualify, you need two years in business, at least \$50,000 in annual revenue and a personal credit score starting at 600 for loans of \$30,000 to \$150,000. For larger amounts, you'll need a credit score of at least 650.

If you don't qualify for an SBA loan or need faster access to capital, Funding Circle and Lending Club are good choices. Lending Club has a term loan or line of credit if you need financing of up to \$300,000. If you need to borrow more, Funding Circle offers term loans of up to \$500,000. Both lenders require at least two years of business history. Lending Club also requires a personal credit score of 600 or more and \$75,000 in annual revenue. Funding Circle has no minimum annual revenue requirement, but you need a credit score starting at 620.

Other resources for women entrepreneurs

Many organizations offer services and assistance to women entrepreneurs, including pro bono programs run by nonprofits and SBA-affiliated groups. These include programs that teach women how to start a business and train them in financial management and marketing.

Grants: Women-owned businesses can get help in the early stages through grants provided by government agencies and nonprofit organizations. Here are 10 places to look for smallbusiness grants for women.

SBA Women's Business Centers: The Women's Business Centers are a network of nearly 100 educational centers around the U.S. that help women start and grow their businesses. These centers typically offer seminars and workshops on a range of topics, including how to start a business and tips on raising capital.

National Association of Women Business Owners: This national organization of women entrepreneurs is based in Washington, D.C. The association, which has 5,000 members and 60 chapters across the country, offers training and information on different topics, including access to capital, government contracting and business certification.

National Women's Business Council: The National Women's Business Council works with the Office of the President, Congress and the SBA on issues related to women business owners. It also publishes research and other materials focused on women-owned enterprises.

WomanOwned: This network of more than 3.5 million women-owned businesses world-wide offers online business information and networking assistance. WomanOwned maintains a database where women can get information on loans, scholarships and other funding sources.

SOURCE: www.nerdwallet.com

The Beginner's Guide to Small Business Loan Rates and Fees

By Jared Hecht

When shopping around for small business loans, most people ask themselves a few important questions. How much money can you get? What's the interest rate? How long will you have to repay what you've borrowed?

But there's another question that everyone should ask before accepting a final offer:

"What are all the rates and fees associated with this loan?"

A business loan might look like a great deal—until you factor in the fees, costs, and penalties you didn't know to look out for. Here's a breakdown of the 10 most important rates and fees when it comes to small business loans.

3 Types of Rates for Business Loans

1. Interest Rate

You probably have a pretty firm grasp on interest rates already:

An interest rate is what you pay on top of what you borrow from a lender (also called the principal). Lenders charge interest so they can make a profit off letting people borrow their money. And generally speaking, the "riskier" your lender believes you are, the higher your interest rate will be.

You can calculate your interest rate in two ways: as simple interest or as compound interest.

Simple interest is a straightforward calculation that takes into account the amount you're borrowing, the yearly interest rate, and the amount of time you'll be paying the loan back. Here's the formula:

Simple interest = Principal x Annual Interest Rate x Duration of Loan (Years)

Compound interest, on the other hand, is a bit more complicated—it compounds, or recalculates, your repayment based on monthly payments.

When you repay a loan, you may wind up paying interest on interest in the end, and compound interest takes that into account.

Whichever formula you use to calculate your interest rate, the idea is the same. Your interest rate is the basic percentage of what you've borrowed that you're paying back to the lender.

2. Annual Percentage Rate (APR)

Interest rate is the barebones cost of borrowing, but APR is the all-inclusive calculation.

APR, or annual percentage rate, combines your interest rate with all sorts of different fees and costs associated with your business loan, many of which we're about to go over. They're all rolled up into one number that indicates the total cost of your loan.

As of 1968, the Truth in Lending Act mandated that lenders release the APRs of their loans in addition to their interest rates, so that consumers and business owners like you could compare your

options apples to apples. That's the real power of APR—letting you understand, between two loans, which one will cost more in total.

While knowing a loan's APR is incredibly helpful, you shouldn't forget about its interest rate. APRs take interest rates into account, but it can still be useful to split a loan's costs into recurring expenses and one-time upfront fees. Use both numbers to make an informed decision about your business financials.

3. Factor Rate

A factor rate is like an interest rate—but it's usually used for cash advances and some short-term loans.

While an interest rate takes the form of a percentage, a factor rate (also called a buy rate) looks like a decimal instead. You might see factor rates of 1.2 or 1.4, for example. And factor rates seem easier to

Continued on page 9

California Sub-Bid Request Ads

Brosamer & Wall, Inc. and Bay Cities Paving & Grading A Joint Venture





1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596 PH: 925-932-7900 • FAX: 925-279-2269

An Equal Opportunity Employer is requesting quotations from all qualified **DBE & SBE's**

sub-contractors and/or material suppliers for the following project:

Caltrans 06-342534

Construct Four lanes on New Alignment; Conc. Pavement, Bridges & HMA Local Roads 06-Fre-180-R74.1/R78.6

About 8.4M East of Fresno From 0.7M West of Smith Ave To 0.7M East of Frankwood Ave Located in Fresno County, CA Owner: Caltrans

Bid Date: February 16th @ 02:00 PM

BROSAMER & WALL INC AND BAY CITIES PAVING AND GRADING A JOINT VENTURE ARE SEEKING SBE/DBE/DVBE PARTICIPATION FROM SUBCONTRACTORS, SUPPLIERS, AND CONSULTANTS FOR THE FOLLOWING ITEMS OF WORK, BUT NOT LIMITED TO: PROGRESS SCHEDULE, TRAFFIC CONTROL, PCMS, CONSTRUCTION AREA SIGNS, PREPARE SWPPP, PERMANENT AND TEMPORARY EROSION CONTROL, GENERAL REMOVALS AND DEMOLITION, BRIDGE REMOVAL, LEAD COMPLIANCE PLAN, K-RAIL, STREET SWEEPING, COLD PLANE, CLEARING & GRUBBING, ROADWAY EXCAVATION, WATER DIVERSIONS, FURNISH AND PLACE IMPORT BORROW, CLASS II AGGREGATE BASE AND SUB BASE, HOT MIX ASPHALT, SUPPLY ASPHALT OIL, ASBESTOS COMPLIANCE PLAN, DUST PALLIATIVE, RUMBLE STRIP, STRUCTURE EXCAVATION, STRUCTURE BACKFILL, RCP STORM DRAIN, AC DIKE, TACK OIL, STRUCTURE CONCRETE, MINOR CONCRETE, PRECAST CONCRETE STRUCTURES, REBAR, ROADWAY SIGNS, ROCK SLOPE PROTECTION, FENCING, METAL BEAM GUARDRAIL, STRIPING & MARKING, ELECTRICAL, TRUCKING/HAULING, AGGREGATES, JOINTED PLAIN CONCRETE PAVEMENT, PRE-STRESSING CAST-IN-PLACE CONCRETE, JOINT SEAL, SURVEY MONUMENTS, CONCRETE BARRIER, READY MIX FURNISH AND INSTALL, MODULAR TRAILERS.

Please contact Robert Rosas at 925-932-7900 to view plans and specifications or they can be downloaded at http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/06/06-342534/ at no charge.

Requirements: Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture, will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call (925) 932-7900. Quotes should be emailed to **estimating@brosamerwall.com** attention Robert Rosas.

Plans and specifications can be viewed online (see above) or at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages. AN EQUAL OPPORTUNITY EMPLOYER.



Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and San Francisco CMD-Certified LBE subcontractors, suppliers, and truckers for the following project:

AUXILIARY WATER SUPPLY SYSTEM
PUMPING STATION NO. 2 (AWSS)
IMPROVEMENTS (2016); SFPUC Contract WW-2687
Bids: February 16, 2017 @ 2 PM
SUBCONTRACTING GOAL – 20% LBE

SELECTIVE DEMO; EARTHWORK; MICRO-PILES; CONCRETE PAVING; CIP CONCRETE; STRUCT STEEL FRAMING; STEEL DECKING; METAL FAB; ACCESS LADDER; DRYWALL & FRAMING; ARCHITECTURAL WOODWORK; MODIFIED BITUMINOUS ROOFING; SHEET METAL/FLASHING; DOORS & WINDOWS; DOOR HDWR; COATING OF METALLIC STRUCTURES; PAINTING; TILE; RESILIENT FLOORING; PLASTER; SIGNS; BLDG. SPECIALTIES; MECHANICAL; PLUMBING; FIRE PROTECTION; HVAC; SEWERAGE LIFT STATION; ELECTRICAL & INSTRUMENTATION, REBAR.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PPSI's approval. PMI will pay bond premium up to 1.5%. Subcontract or awarded on any project will be on PPSI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. PMI is signator to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

Guy F. Atkinson
Requests
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers
for:

The City of Temecula

Interstate 15 / State Route 79 South Ultimate Interchange Project
Construction on State Hwy in Riverside County, in Temecula on Rte 15 from 0.4 Miles South of
Rte 79 to 0.6 Miles North of 15/79 Separation and on Rte 79 from 0.1 Miles West to
0.1 Miles East of 15/79 Separation

Bid Date Extended to Thursday, February 16, 2017 Per Addendum 5 issued 02/01/2017 with new plan pages and revised bit item list

Description of Work, Services & Supply (but not limited to): AC Dike, AC Paving, Aggregate Materials, Backfill, Chlorination, CIDH, Clearing, CML&C Pipe, Complete Gas Station Demolition, Concrete Paving Supply, Concrete Purchase, Construction Area Signs, Drilled Piling, Driven Piling, Electrical, Erosion Control, Fencing, Hydroseed, Landscaping, MBGR, Minor Concrete, Overhead Signs, Pavement Markings, QA/QC, Rebar, Road Barrier, Water Works Materials, Welding, Wet Utilities.

REFER TO PROJECT SPECS AND ADDENDA FOR REVISED BID ITEM LIST.

ENGINEER'S ESTIMATE is \$25,600,000 \$25,985.00 with Additive Bids(s)

4.7% DBE Project Goal
*****Lower Tier DBE participation is greatly encouraged*****

Guy F. Atkinson

18201 Von Karman Ave, Suite 800, Irvine, CA 92612 socal.estimating@atkn.com Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. We are signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at https://www.atknextranet.com prior to bidding.

Bid documents are available for viewing in our Irvine Office. Please call to make an appointment.

Please contact us with any questions or for help with your bid.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

Subcontractor/Supplier Bids Requested For:

Transbay Joint Powers Authority
Bus Storage Facility
Contract No. 17-05-BSF-000
Bid Date: February 22, 2017 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified SBE Subcontractor and Supplier Quotes on:

SUBCONTRACTORS: Barrier Rail, Bridge Rail – Concrete, Contaminated Soil, Demolition, Dewatering, Earthwork, Fence, Flatwork, Grinding AC, Landscape, Masonry, Paving, CIDH Piles, Post Tensioning, Rebar, Roofing, Signs, Stripes/Markers, Survey, Traffic Control, Trucking, Utility Work

SUPPLIERS: Aggregate, Bearing Pads, Falsework Material, Isolation Bearings, Lumber, MSE Panels, Concrete Pile, Ready Mix, Trench Shoring

Bidding documents and information on how to obtain plans and specifications is available by visiting the Transbay Joint Powers Authority (TJPA) website (http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/current-contractopportunities).

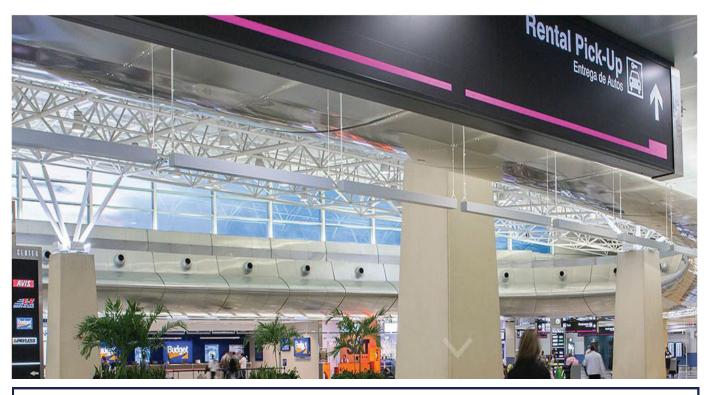
Subcontractors and Suppliers interested in this project may contact Ben Gordon by email at bgordon@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

FEBRUARY 2, 2017 - FEBRUARY 8, 2017 SMALL BUSINESS EXCHANGE 5

BUILDING FOR THE FUTURE...





FEBRUARY 7, 2017 HAWTHORNE MEMORIAL CENTER 3901 W. El Segundo Blvd. Hawthorne, California 90250

LAX Consolidated Solutions shares Los Angeles World Airport's vision for the proposed Consolidated Rent-a-Car facility (ConRAC) at LAX. We look forward to being part of the airport's continued improvements. We understand that LAX serves as a gateway to Los Angeles and represents a modern, forward-thinking city that is a global leader. The ConRAC will relocate existing rental car companies into one convenient location adjacent to the 405 Freeway with direct connection to the airport via the LAX Train.

Workforce Development
 10:30 am: Registration
 11- 11:45: General Session

• Project Labor Agreements 11:45–12: Break

General Construction

• Insurance Regulations 12 - 1:15: Lunch Presentation

-Lunch Provided

1:15–2 pm: Networking

Register Now!

https://www.eventbrite.com/e/building-for-the-future-new-opportunity-tickets-31048481845

Join Us To Learn How You Can Participate!
www.laxconsolidatedsolutions.com

USDOT Approves Separate Goals for African American/ Women Bussiness

Continued from page 1

American business owners face. This decision is a critical step to address the disparities in federal contracting." SFMTA will hold a Public Hearing as required by DOT and seek to implement the new goals on the upcoming \$200 million Van Ness Bus Rapid Transit Project in San Francisco.

Fred Jordan, President of the San Francisco African American Chamber of Commerce, declared "We are most encouraged to bid now that US DOT has taken the initiative within its own regulation to bring about parity for all. If SFMTA can do it, all of the other government agencies that receive federal funds can do it. Sadly, there is no known major agency in California receiving federal funds that has African American business Game Changer for African American and Women owned businesses."

Small Business Exchange

The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

Look no further. We have them all in our database

Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?

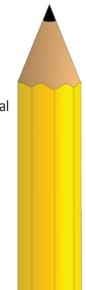
We have that, too.

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)? We can do that, too

The next time you're bidding project where time and accuracy are of the essence, call us. **We'll make it happen.**

We are on the move to make your business better.

Call 1-800-800-8534



California Sub-Bid Request Ads



Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the Peninsula Corridor Joint Powers Board (JPB), 25TH Avenue Grade Separation Project in San Mateo, CA.

http://www.pd.dgs.ca.gov/www.californiaucp.org/ http://www.sba.gov/http://www.vta.org

Subcontractors and Suppliers for the following project:

25th Avenue Grade Separation Project Contract No. 17-J-C-048 **Owner: Peninsula Corridor Joint Powers Board** Bid Date: February 21, 2017 @ 2:00 P.M.
Small Business Enterprise (SBE), Micro (SB), SBA SBs and Santa Clara Valley Transit Authority SBs

> wanted for the following scopes, including, but not limited to:

Aggregates, Asphalt Paving, Alarm & Detection System, Bridge Abutments/Piers, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Minor Concrete, Cast in Place Concrete, Precast Concrete/Girders/Bridges, Concrete Formwork, Concrete Accessories, Cellular Concrete, CCTV System, Communication Networking, Cable Railing, Clear & Grub, CIDH, Ceiling Suspension System, Ceramic Tile, Decorative Polymer Fabrications, Demolition, Dewatering, Electrical, Earthwork, Fencing & Gates, Finishes, Fire Protection Specialties, Fire Suppression System, Fiber Optics, HVAC, Instrumentation & Controls, Joint Sealant, Landscaping, Masonry, Metals, Metal Building, Membrane Waterproofing, OCS Pole Foundations, Roadway Lighting & Traffic Signals, Station Furnishings, Steel Doors & Frames, Sheet Metal, MSE Wall, Painting & Coatings, Pavement Markings, Piling, Rail & Crossties, Support of Excavation, Structural Steel, Steel & Roof Decking, Signage, Visual Message Signs, Street Sweep ing, SWPPP, Thermal & Moisture Protection, Trucking & Hauling, Utility Relocation, Welding, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested SBE, Micro (SB) and SBA certified business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and sub-

Subcontractor and Supplier Scopes are due February 17, 2017 and Quotes

NO LATER THAN February 20, 2017 at 5 PM. Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

> **An Equal Opportunity Employer** CA Lic. 433176 DIR # 1000001147

Kiewit

Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Sunnyvale, Primary Treatment Facility Package 2 Project in Sunnyvale, CA.

http://www.epa.gov/http://www.sba.gov/ www.californiaucp.org

Subcontractors and Suppliers for the following project:

Primary Treatment Facility – Package 2 Project Project No. UY -16/01-20 Owner: City of Sunnyvale Bid Date: February 22, 2017 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, Asphalt Paving, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Minor Concrete, Mass Concrete, Cast in Place Concrete, Precast Concrete, Concrete Formwork, Concrete Accessories, Bird Deterrent, Auger Boring, Canopies, Conveying Systems, Demolition, Electrical, Equipment, Earthwork, Emergency Eye/Face Wash & Shower Equipment, Fencing & Gates, Finishes, Fire Protection Specialties, Fire Hydrants, FRP Fabrications & Tanks, Grouting, HVAC, Instrumentation & Controls. Joint Sealant, Lime Stabilization, Masonry, Metals, Metal Building, Monitoring Wells, Office Furniture, Overhead Doors & Windows, Painting & Coatings, Piling, Piping & Valves, Pumps, Piping Insulation, Shoring, Structural Steel, Steel & Roof Decking, Signage, Street Sweeping, SWPPP, Thermal & Moisture Protection, Trucking & Hauling, Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due February 3, 2017 and Quotes NO LATER THAN February 7, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database

will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project

Clean Water State Revolving Fund (CWSRF) Provisions apply Davis-Bacon Act/State prevailing wages apply

DESILVA MGATES

CONSTRUCTION 11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: GARRY DAY Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CANDLESTICK POINT / HUNTERS POINT SHIPYARD PHASE II REDEVELOPMENT PROJECT SUB-PHASES CP-02,03,04
ALICE GRIFFITH COMMUNITY GARDEN Small Business Enterprise goal assigned is 50%

OWNER:
LENNAR / CP DEVELOPMENT CO LP;
HPS DEVELOPMENT CO LP
1 Sansome Street, Suite 3200, San Francisco, CA 94104

BID DATE: FEBRUARY 16, 2017 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following work:

ALICE GRIFFITH COMMUNITY GARDEN

Plans and specifications may be reviewed at the following

- At the Construction Assistance Program (CAP) located at 690 Hudson Avenue, Trailer B, San Francisco, CA 94124 phone number (415) 549-7393.
- At our office located at 150 Executive Park Boulevard, Suite 3000, San Francisco, CA 94134 or reviewed and downloaded from the Dropbox site at https://www.dropbox.com/sh/8nncftqjnxrjfpl/AACBiV_tbPnGSsXaJV5R06goa?dl=0

Information is also available on the following websites:

City and County of San Francisco http://mission.sfgov.org/ocabidpublication/#close

OCII http://sfocii.org/rfps-rfqs-bids

The deadline for questions is February 6, 2017 at 5:00 PM. A non-mandatory pre-bid meeting will be held on January 24, 2017 at 2:00 PM located at 150 Executive Park Boulevard, Suite 3000, San Francisco, CA 94134.

Fax your bid to (925) 803-4263 or email it to gday@ desilvagates.com to the attention of Estimator Garry Day. If you have questions for the Estimator, call at (925) 361-1587.

If you need support services and assistance in obtaining bonding, insurance, necessary equipment, materials and/ or supplies or related assistance or services, for this project call the Estimator at (925) 361-1587. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB and subject to the Project Labor Agreement (PLA). DGC is an equal opportunity employer.

PrōVer

Proven Management, Inc. 225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and San Francisco CMD-Certified LBE subcontractors, suppliers, and truckers for the following project:

AUXILIARY WATER SUPPLY SYSTEM PUMPING STATION NO. 2 (AWSS) IMPROVEMENTS (2016); SFPUC Contract WW-2687 Bids: February 16, 2017 @ 2 PM SUBCONTRACTING GOAL – 20% LBE

SELECTIVE DEMO: EARTHWORK: MICRO-PILES: CONCRETE PAVING; CIP CONCRETE; STRUCT STEEL FRAMING; STEEL DECKING; METAL FAB; ACCESS LADDER: DRYWALL & FRAMING: ARCHI-TECTURAL WOODWORK; MODIFIED BITUMINOUS ROOFING; SHEET METAL/FLASHING; DOORS & WINDOWS: DOOR HDWR: COATING OF METAL. LIC STRUCTURES; PAINTING; TILE; RESILIENT FLOORING; PLASTER; SIGNS; BLDG. SPECIALTIES; MECHANICAL: PLUMBING: FIRE PROTECTION: HVAC; SEWERAGE LIFT STATION; ELECTRICAL & INSTRUMENTATION, REBAR.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PPSI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PPSI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bareanine Aerements.

We are an Equal Opportunity Employer

DESILVA MGATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: Victor Le Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 50/80 – FOR CONSTRUCTION ON STATE HIGHWAY IN YOLO COUNTY IN WEST SACRAMENTO ON ROUTE 50 FROM 0.4 MILE WEST OF ROUTE 80/50 SEPARATION TO SACRAMENTO RIVER VIADUCT AND ON ROUTE 80 FROM YOLO CAUSEWAY EAST TO 0.3 MILE EAST OF ENTERPRISE BOULEVARD UNDERCROSSING -

CONTRACT NO. 03-067104 -FEDERAL AID PROJECT ACNH-X113(034)E, DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED

IS 7% OWNER:

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: FEBRUARY 14, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

work and supplies/materials including but not limited to:
Cold Plane, Construction Area Sign, Electrical, Joint
Seal, Lead Compliance Plan, Metal Beam Guardrail,
Minor Concrete Structure, PCC Grinding, Slab Replacement (RSC), Roadside Signs, Striping, SWPPP
Prep/Water Pollution Control Plan Prepare, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Rubberized
HMA (Open Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/ all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development October Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

CAHILL CONTRACTORS, LLC

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN-BUILD TRADES:

Fire Protection / Plumbing / HVAC

PARCEL Q - DESIGN-BUILD BID (SELECT TRADES) 1491 Sunnydale Avenue, San Francisco, CA 94134

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 2/14/17 @ 2 PM

Voluntary Pre-bid Meeting: 1/25/17 @ 10AM, Cahill's Office 425 California St., Suite 2200 San Francisco, CA 94104

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

L.A. will lead with Strength and Open Arms

Continued from page 2

We must always protect our country and our people from harm, and should take every necessary measure to secure the homeland. But banning people based on religion or country of origin is not only un-American, it is dangerously counter to our national security. There are effective, rational, humane, and constitutional strategies to keep Americans safe — and that is what we expect the

President to offer the American people.

As long as I am Mayor, L.A. will lead with strength, conviction, compassion, and open arms. We are making a difference, and will keep lifting people up — as long as we think less about who's the most powerful, and devote our time and energy to helping the most vulnerable."

SOURCE: www.lamayor.org

FEBRUARY 2, 2017 - FEBRUARY 8, 2017 SMALL BUSINESS EXCHANGE 7

Diversity in Tech

Diversity in Tech: Lots of Attention, Little Progress

By Barbara Ortutay

The tech industry brought us self-driving cars, artificial intelligence and 3-D printers. But when it comes to racial and gender diversity, its leading companies are no trailblazers.

Despite loudly touted efforts to hire more blacks, Hispanics and women, especially in technical and leadership positions, diversity numbers at the largest tech companies are barely budging.

In 2014, 2 percent of Googlers were black and 3 percent were Hispanic, numbers that have not changed since. The picture is similar at Facebook and Twitter. Microsoft is slightly more racially diverse (though not when it comes to gender) and Apple even more so, though still not reflective of the U.S. population. Amazon is more racially diverse still, although it counts a large, lower-wage warehouse workforce in its totals.

Women, meanwhile, make up less than a third of the workforce at many companies — even less in engineering and other technical jobs.

Tech companies themselves tend to blame a "pipeline problem," meaning a shortage of women and minorities with technical qualifications. But a number of academic experts, industry employees and diversity advocates say there's a bigger problem. Silicon Valley, they argue, has failed to challenge its own unstated assumptions about what makes for great tech employees.

"The people who are doing the hiring are not changing their thinking around what they view as qualified," says Leslie Miley, engineering director at the message-service startup Slack. Hiring managers, he says, spend too much time worrying that applicants who don't fit techie stereotypes aren't "Google-y enough or Facebook-y enough or Apple-y enough or Twitter-y enough."

Miley, who is black, previously worked as an engineer at Twitter, Apple, Google and Yahoo.

THE INDUSTRY IS TRYING

Companies are spending a lot of time and money on improving diversity. Two years ago, Intel splashily set itself the goal of achieving full representation in its workforce by 2020. Despite committing \$300 million to the effort and making some early progress , Intel acknowledges there is "a great deal of work to be done."

Similar programs are in place throughout the industry, from outreach at high schools and historically black colleges to internship and mentoring programs and sponsorships for coding boot camps. So far, to little avail.

Why? Interviews with more than 30 tech workers, executives and diversity advocates suggest the blame lies with subtle biases in hiring, unwelcoming work environments and a paucity of diverse role models in top positions.

Aniyia Williams, founder and CEO of the startup Tinsel, says companies should focus on their own culture rather than blaming external factors they can't control, such as limited computerscience education in U.S. schools. It's not enough to release diversity reports and say, "Oh, not a lot has changed, but it's the world, not us that's the problem," she says.

Williams, who is black, says she has made sure to hire women as well as underrepresented minorities. Tinsel makes tech jewelry targeted at women.



Image Credit: Eric Risberg / AP

Aniyia Williams, founder and CEO of Tinsel, right, talks about program placement with Kara Lee on Tuesday, Jan. 3, 2017, at the offices of Galvanize in San Francisco. Williams says she has made sure to hire women as well as underrepresented minorities. Tinsel makes tech jewelry targeted at women.

WHY IT MATTERS

Diversity isn't just about fairness. It's about having designers who reflect the diversity of the people they are designing for. For tech companies hoping to reach millions or billions of users, a lack of diversity could mean their products "will not appeal to a large population," says Lillian Cassel, chairwoman of computer sciences at Villanova University.

Diverse perspectives can also help prevent grievous errors — such as a problem that arose at Google in 2015, when a photo-recognition feature misidentified black faces as gorillas.

Some related missteps:

- Snapchat released two photo filters that contorted facial features into bucktoothed Asian caricatures or blackface. One was later withdrawn after public outcry. The other "expired," and the company said it won't put it back into circulation.
- Airbnb initially took no steps to prevent hosts from discriminating against guests whose profile photos showed they were black. The practice was corrected after an outcry.
- Twitter took nearly a decade to tackle the harassment of women and minorities on its service.

In a New York Times opinion piece, Microsoft researcher Kate Crawford urged companies working on artificial intelligence to address diversity, warning that otherwise "we will see ingrained forms of bias built into the artificial intelligence of the future."

INTO THE PIPELINE

Some 11 percent of computer science graduates were black and 9 percent were Hispanic in the 2013-14 school year, according to the latest data from the U.S. Department of Education. Yet only 4 percent of

Google's 2015 hires were black, and 3 percent were Hispanic. At Intel, fewer than 5 percent of hires were black and 8 percent were Hispanic. Numbers at other tech companies are comparable.

Major tech companies have a long tradition of hiring applicants from top-tier universities — and those universities also have a problem with diversity, even if they're doing slightly better than the companies. Some minority applicants, meanwhile, earn their computer-science chops through community colleges or coding boot camps instead — places often overlooked by recruiters.

The few minorities hired into big tech companies can often feel alienated in overwhelmingly white (and sometimes Asian) environments. Unsurprisingly, they are sometimes reluctant to recommend their employer to friends, classmates and former colleagues, furthering the cycle of underrepresentation, Williams and others say.

WHEN THE CULTURE DOESN'T FIT

Silicon Valley startups like to talk about "culture fit" — in theory, the question of whether a job candidate's attitude and behavior meshes well with a company. In practice, though, it can mean that since a lot of people are white and male, they "hire what they know," says Dave McClure, a prominent angel investor in Silicon Valley.

Larger companies such as Facebook publicly eschew discussions of "fit," although the notion can unwittingly seep into hiring practices. For example, a 2013 study found that words used in engineering and programming job listings could serve to discourage women from applying. Words like "competitive," "dominant" and "leader," can make a job seem less appealing to women in a field that is already male-dominated.

Some companies, including Facebook, offer training on "unconscious bias" to combat the

problem. But they don't make such training mandatory for all employees.

And once hired, people can get lost in the shuffle given the lack of role models and mentors in higher ranks — and thus find it difficult to advance.

At many places, women and minorities face constant questions about their technical knowledge. They can't help wondering if they would be taken "more seriously" if they were whiter and male, Williams says.

MAKING CHANGE HAPPEN

Nancy Lee, the Google official in charge of diversity efforts, says the gorilla face-recognition incident was a "wake-up call" for the company.

"We need to include all voices from a multitude of backgrounds and experiences (when it comes to the) technology we create," she says. "We firmly believe that good ideas don't come out of echo chambers."

Lee says things are getting better, slowly, but that it can be "demoralizing" to those working on diversity issues to be pressured to do things quickly. "We want to solve this for the long haul," she says.

But Miley, the former Twitter and Google engineer, can't understand why diversifying the industry's workforce "seems to be such an intractable problem."

"I wonder if it is coming up against...the deepseated belief that the people in these organizations are special and they want to keep out people who are not special," he says. "In our country, increasingly the people who are not special are the people who are underprivileged."

SOURCE: lasvegassun.com

California Sub-Bid Request Ads

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE/LBE Subcontractors and Suppliers For:

HYPERION SECONDARY EFFLUENT PUMP STATION IMPROVEMENTS
Owner: West Basin Municipal Water District
Location: Playa Del Rey, CA
Bid Date: February 9, 2017 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789 Phone: (909) 595-4397 • Fax: (909) 444-4268 Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Shoring, Diving, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Metal Decking, Miscellaneous Metals, FRP Fabrications, Sheet Metal, Roof Accessories, Sealants, Steel Doors/Frames/Hardware, Overhead Doors, Cement Plaster & Stucco, Painting & Coatings, Equipment, Cathodic Protection, Electrical and Instrumentation.

Plans and Specifications: Register with the District's online bid service at www.westbasin.org. Following registration, Bidder may download all contract documents at no cost. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE/LBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission San Francisco Westside Recycled Water Treatment Facility at Oceanside Plant Contract No. WD-2776 Bid Date: March 2, 2017 at 2:00PM Fax all quotes to 510-777-5099

Requesting certified DBE/LBE Subcontractor and Supplier Quotes on:

Welding Contractor, Structural Steel, Reinforcing Steel, Drywall, Masonry, Pipeline, Fencing, Landscape, HVAC, Earthwork & Paving, Electrical, Plumbing, Painting/Waterproofing, Elevator Installation & Repair, Fire Protection, Glazing, Concrete Contractor, Tree Service, Prefabricated Equipment Contractor, Trucking & Hauling, Steel & Steel Products, Lifting Equipment and Supplies, Concrete Supplier and Manufacturer, Metals for Custom Fabrication, Controls, Industrial & Commercial, Doors & Door Parts, Utility Products, Telecommunications Products, Corrosion Prevention Products, Electrical Equipment and Supplies, Instrumentation Equipment and Supplies, Lighting Supplies, Lumber EQ and Supplies, Water & Sewage Treatment Supplies

Contract Documents are available by owner after signing a non-disclosure agreement. Please visit www.sfwater.org/bids/bidlist.aspx for more information.

Subcontractors and Suppliers interested in this project may contact Drew Weichert by email at dweichert@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM: www.sbeinc.com/services/diversity_outreach.cfm



Kiewit Infrastructure West Co. 10704 Shoemaker Ave., Santa Fe Springs, CA 90670 Tel: (562) 946-1816, Fax: (562) 946-3823 Contact: Coryn Reichenau, Lead Estimator Email: coryn.reichenau@kiewit.com

Kiewit is seeking sub-quotes from all qualified Disadvantaged Business Enterprises (DBE) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers

Project Owner: County of Orange, California Project Name: Edinger Avenue Bridge at Bolsa Chica Channel Project Location: 333 West Santa Ana Blvd, Santa Ana, CA 92701 Project Bid Date / Time: Wednesday, February 15, 2017 at 2:00p.m. PST

Project Description:

The Edinger Avenue Bridge project involves street and other improvements on Edinger Avenue on west and east side of Bolsa Chica Channel which includes demolition of an existing bridge, construction of a new bridge, construction of roadway widening, construction of a new drainage system install rock slope protection, add bridge lighting, reconstruct Portions of Sunset Way and Countess Drive, and relocate utilities. The work specifically consists of replacing the existing timber bridge over Bolsa Chica Channel with a new bridge, as well as reprofiling the roadway to provide adequate clearance for projected flood water elevations. The replacement bridge will span 340-ft across Bolsa Chica Channel and will be 48.5-ft wide, accommodating 2x12-ft travel lanes, 2x8-ft shoulders, and 5-ft sidewalk on the south side. Decorative bridge lighting will be installed along the south bridge barrier railing. The profile of the bridge will be raised approximately 6-ft and will require the roadway to be reprofiled from approximately 300-ft east of the channel to 200-ft west of the channel. Countess Drive, which intersects with Edinger Avenue just east of the bridge, will also need to be reprofiled starting from 215-ft south of the intersection. Channel degradation scour at the west bridge abutment will be repaired by laying rock slope protection. Drainage improvements will be constructed to intercept bridge runoff.

Kiewit is requesting quotes in the areas described, but not limited to:

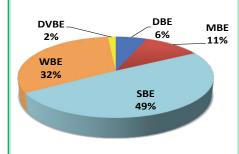
Traffic control, aggregate, trucking & hauling, demolition, underwater construction/marine work/diving, slope protection & erosion control, grading, driven pile, steel casing, asphalt paving, curbs & gutter, fences/gates/guardrails, traffic signs & signal, landscaping contractors, hydro-seeding, ready mix supply, concrete forms & accessories, concrete reinforcing installation, postensioning, concrete barrier, precast concrete, masonry work, metals, welding services, bearings and expansion joints, wood material, finish carpentry, paints and coating and electrical work & instrumentation.

All responsive subcontractors must possess a valid California Contractor's license, be registered with the Department of Industrial Relations (DIR), and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Klewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Subcontractors, Consultants, Professional Service Firms, and Material Vendors/Suppliers must be able to accept all terms and conditions of the project under its resultant agreement. Plans and specifications are available for review at the address listed above or provided to you through Kiewit's electronic use of SmartBidNet by contacting Kiewit.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact the Lead Estimated liberal phone.

Kiewit Infrastructure West Co. is an Equal Opportunity Employer. We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply.

AUDIENCE PROFILE Small Business Exchange, Inc.





Contact: Randy Bonino
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

Rebid Rapid 523 Bus Stop Improvements Contract No. C17004

Owner:

Santa Clara Valley Transportation Authority Engineers' Estimate: \$2,250,000. BID DATE: February 14, 2017 @ 1:30 PM

Items of work include but are not limited to: CPM Schedule, Quality Control, Construction Area Signs, Traffic Control, SWPPP, Escape Plan, Potholing, Grinding, Asphalt & Concrete Demolition, Minor Concrete (Curbs, Gutters, Bus Stop), Sawcutting, Supply Trash Receptacles, Adjust Utilities, Electrical, Road Signs, Striping and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

ADVERTISE YOUR AD HERE

Advertise your
Sub-Bid Requests in the
Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Public Legal Notices

City and County of San Francisco Outreach Advertising February 2017 Stay Connected To the City through SF311

The SF311 Customer Service Center is the single stop for residents to get information on government services and report problems to the City and County of San Francisco. And now, we have even more ways for you to stay connected to the City with our SF311 App and SF311 Explorer website.

The SF311 App lets you get information on City services and submit service requests on-the-go right from your smartphone. You can track your service requests through the app or through our new website, SF311 Explorer.

Download the SF311 App from your smartphone's app store and visit the SF311 Explorer at explore311.sfgov.org today!

SF DEPARTMENT OF CHILDREN, YOUTH AND THEIR FAMILIES

The annual citywide Summer Resource Fair is coming up on Saturday, March 11 from 10am to 2pm at the County Fair Building in Golden Gate Park. The Summer Resource Fair is a free, family-oriented event that showcases the multitude of summer programs and other opportunities for young people in and around San Francisco. This year the Department of Children, Youth, and Their Families will bring in 200 exhibitors from summer programs, camps, and classes for every age group, from toddlers to tweens to teenagers. The Recreation and Park Department will host their rock climbing wall, sports stations, and arts & crafts activities, the San Francisco Public Library will give away books, and there will be food trucks, entertainment, and more! Please visit www.dcyf.com/more-resource-Fair, or call org for more information about the Summer Resource Fair, or call Emily Davis at 415-554-8991.

Assessment Appeals Board (AAB)

Notice is hereby given of 5 vacancies on the AAB. Applicants must have at least 5 years of experience as one of the following: Certified Public Accountant or Public Accountant; licensed Real Estate Broker; Property Appraiser accredited by a nationally recognized organization, or Property Appraiser certified by the California Office of Real Estate Appraisers. For additional information or to obtain an application, please call (415) 554-6778.

Board of Supervisors Regularly Scheduled Board Meetings February and March 2017 Meetings

- February 14March 7March 21
- February 7 February 28 March 14

There will be no scheduled meetings on February 21 and March 28. LANGUAGE INTERPRETATION AVAILABLE UPON REQUEST CHINESE.... SPANISH.... FILIPINO

Requests must be received 48 hours in advance required for interpretation. For more information see the Board of Supervisor's website www.sfbos.org, or call 415-554-5184.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors

CNS-2967273#

Request for proposals

Request for Construction Management Services for Watersheds Asset Rehabilitation Program

Santa Clara Valley **Water District**

Who:

Santa Clara Valley Water District (District) is the water resource management agency meeting the watershed stewardship needs and providing wholesale water reliability to Santa Clara County's nearly 1.9 million residents.

What:

The District is soliciting proposals from consulting firms to provide construction management services for the construction of four watershed asset rehabilitation

- El Camino Storm Drain Erosion Repair Project
- Uvas Creek Erosion Repair Project
- Coyote Creek Erosion Repair Project (Upstream Hwy 237)
- Coyote Creek Erosion Repair Project (Downstream Hwy 237)

The successful firm will be responsible for all aspects of construction management for these projects, including construction administration, field inspections, coordination of change orders, dispute resolution and all other facets of construction management pertinent to watersheds projects.

You are invited to submit a proposal based on your qualifications in performing construction management services, for watersheds projects. Full Requests for Proposals can be viewed at http://cas.valleywater.org.

Please submit your proposals electronically to the District's Contract Administration System (CAS) by the date and time specified in the RFP Schedules. Prior to submitting proposals, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. When in the creation process, select the expertise code "CM10 Construction Management" and add contact information as necessary.

If you need assistance with creating a CAS account, please call (408) 265-2607, ext.

2992, or e-mail questions to ContractAdministration@valleywater.org.

In addition to submitting proposals electronically through the District's web portal, five hard copies of the proposal must be received by the proposal due date and time specified in the RFP Schedules. Please refer to the RFPs for detailed hardcopy delivery

General questions regarding the Construction Management Services for Watersheds Asset Rehabilitation Program will be accepted by email to **Ted Ibarra**, Associate Civil Engineer, at **tibarra@valleywater.org**.

Questions must be submitted no later than the date specified in the RFP Schedules.

SUBSCRIBE TODAY

1 year subscription \$250.00

Call for more information 800-800-8534

- Access up-to-date business news
- Utilize SBE Bid services
- Utilize business resources



TI/Yerba Buena Island in San Francisco – **Tree Relocation Bid Extension**

Treasure Island Community Development is requesting qualified firms to construct a tree nursery and be responsible for the boxing, loading, and transporting of trees to the nursery facility.

For more information, please visit: http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11575

Treasure Island Development Authority (TIDA) has established the 41% Small Business Enterprise (SBE) Participation goal for construction

Respondents are encouraged to check this website regularly for updates.

Proposals must be submitted by February 2, 2017 @ 2:00 PM (PST).



The Beginner's Guide to Small Business Loan **Rates and Fees**

Continued from page 3

deal with: you simply multiply the loan amount by the factor rate to determine what you're paying back.

If you're borrowing \$10,000 for a year at a factor rate of 1.35, for example, you just multiply through to see that you'll repay a total of \$13,500. While the interest cost is 35%, all of the interest is charged to the principal when the loan or advance is originated.

Factor rates tend to be attached to more expensive loans. While you're repaying an additional \$3,500 in the above example, the actual APR could be more like 63%.

7 Fees & Costs for Business Loans

Those are the rates to look out for-and here are a few common fees and expenses that business loans often come with.

4. Origination Fee

Origination fees, usually expressed as a percentage of the principal you're borrowing, are charged by lenders in order to cover their basic upfront ad-

The process of getting you to apply for and accept a loan takes time and money, after all. Phone calls, emails, interviews, data entry—these are some costs that lenders aim to recover with an origination fee. This fee will vary lender by lender.

5. Application Fee

These fees will also cover some of the costs lenders take on when processing your application, like checking your credit or appraising your business property.

6. Guarantee Fee

Guarantee fees only apply if you're considering an SBA loan. The Small Business Administration doesn't make loans-instead, it guarantees them for other lenders. As a result, your lender will likely have to pay a portion of that guaranteed amount to the government, and might very well pass that expense along to you.

7. Late Payment Fee

Many lenders will charge you an extra fee if you make a late payment, which is why you should stay as organized as possible when budgeting for your small business. If your loan payments are taken directly from your account, make sure you have enough money—and if not, then set reminders to pay your lender and avoid this fee.

8. Check Processing Fee

If you choose to pay your lender with checks rather than through debit or credit account transactions, don't be surprised if you face a check processing fee as well. Processing checks often takes more time and manpower, which is why lenders don't prefer this payment method.

9. Underwriting Fee

Similar to the application fee, the underwriting fee is how your lender recovers the time and money they spend underwriting your loan application. They evaluate your business's financial statements and analyze historical trends and market data to figure out whether to offer you a loan, and what interest rate that loan should come with if you qualify.

10. Prepayment Penalty

You'll face a fee if you pay too late-and if you pay too early, depending on your lender.

Not all loans come with prepayment penalties, and not all prepayment penalties are the same, but the general idea is that lenders will often lose out on money they expected if you repay your principal before the loan is due. In order to prevent that loss, some lenders charge prepayment penalties. In some cases, it could be a flat fee. In others, you may have to repay all or a percent of the remaining interest.

Whether you wait, or pay early and accept this penalty, is up to you and your business needs. However, you should make sure you're aware of any prepayment penalties in your loan contract before you sign.

SOURCE: http://www.forbes.com

Fictitious Business Name Statement

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

BluEdge Address c/o WSP-PB USA, 405 Howard Street, Suite 500, San Francisco, CA 94105 Full Name of Registrant #1 National Reprographics Inc. (NY) Address of Registrant #1 44 West 18th Street, 3rd Floo New York, NY, 10011

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11/1/2016

Signed: Alan Sussman, CFO

This statement was filed with the County Clerk of San Francisco County on 12/28/2016

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Morgan Jaldon **Deputy County Clerk** 12/28/2016

1/12/17 + 1/19/17 + 1/26/17 + 2/2/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374203-00

Fictitious Business Name(s): **Energy Bill Solutions** 769A Clementina Street, San Francisco, CA 94103

Full Name of Registrant #1
Emmanuel V. Bernal

Address of Registrant #1
33626 Pacheco Dr., Fremont, CA 94555

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/11/2017

This statement was filed with the County Clerk of San Francisco County on 1/11/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Todd Senigar Deputy County Clerk 1/11/2017

1/12/17 + 1/19/17 + 1/26/17 + 2/2/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374236-00

Foggy4Paws Dog Walking Address 255 King Street Apt. 328, San Francisco, CA 94107 Full Name of Registrant #1 Chan, Kenny YK

Address of Registrant #1

255 King Street Apt. 328, San Francisco, CA 94107

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on May 18, 2007

Signed: Kenny YK Chan

This statement was filed with the County Clerk of San Francisco County on 1/13/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sussana Chin

Deputy County Clerk 1/13/2017

1/26/17 + 2/2/17 + 2/9/17 + 2/16/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374222-00

Fictitious Business Name(s): FRANK'S BUSINESSES

8 Lockslev Avenue, 5E, San Francisco, CA 94122

Full Name of Registrant #1

Frantisek Sinsky

Address of Registrant #1

8 Locksley Avenue, 5E, San Francisco, CA 94122

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/2/2017

Signed: Frantisek Sinsky

This statement was filed with the County Clerk of San Francisco County on 1/12/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Comm

Maribel Jaldon Deputy County Clerk 1/12/217

1/19/17 + 1/26/17 + 2/2/17 + 2/9/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374149-00

Good Earth Properties

Address
2309 Noriega Street, Suite 205, San Francisco, CA 94122 Full Name of Registrant #1

Uncha Stankowicz

Address of Registrant #1
259 Dalewood Way, San Francisco, CA 94127

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/6/2017

Signed: Uncha Stankowicz

This statement was filed with the County Clerk of San Francisco County on 1/6/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Comm

Morgan Jaldon Deputy County Clerk

1/12/17 + 1/19/17 + 1/26/17 + 2/2/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0373784-00

Fictitious Business Name(s):

JV Roofing

Address 674 Morse Street, San Francisco, CA 94112

Full Name of Registrant #1

Jorge Rodolfo Villagran

Address of Registrant #1

674 Morse Street, San Francisco, CA 94112

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/8/2016

Signed: Jorge Rodolfo Villagran

This statement was filed with the County Clerk of San Francisco County on 12/8/2016

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Susanna Chin **Deputy County Clerk**

1/19/17 + 1/26/17 + 2/2/17 + 2/9/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374091-00

LB&M Construction

Address 1359 McAllister Street, San Francisco, CA 94115

Full Name of Registrant #1

John D. Mixon

Address of Registrant #1

47 Frankfort Street, Daly City, CA 94014

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/4/2016

This statement was filed with the County Clerk of San Francisco County on 1/3/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Todd Senigar Deputy County Clerk 1/3/2017

1/26/17 + 2/2/17 + 2/9/17 + 2/16/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374231-00

Fictitious Business Name(s):

Rah Rah Creations

Address

430 Faxon Avenue, San Francisco, CA 94112

Rhonda Lynn Butler

Address of Registrant #1
430 Faxon Avenue, San Francisco, CA 94112

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/13/2017

Signed: Rhonda Lvnn Butler

This statement was filed with the County Clerk of San Francisco County on 1/13/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Com

Deputy County Clerk 1/13/2017

1/19/17 + 1/26/17 + 2/2/17 + 2/9/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0374331-00

Fictitious Business Name(s):

Soap Box Cleaners Address 3526 Geary Blyd, San Francisco, CA 94118

Full Name of Registrant #1
Soap Box Cleaners (CA)

Address of Registrant #1 3526 Geary Blvd, San Francisco, CA 94118

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/1/2017

Signed: Jonathan Kwan

This statement was filed with the County Clerk of San Francisco County on 1/19/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of orize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Morgan Jaldon Deputy County Clerk 1/19/2017

1/26/17 + 2/2/17 + 2/9/17 + 2/16/17

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Reves Gardening Address

2700 Taraval Street, San Francisco, CA 94116

Full Name of Registrant #1 Heriberto Reves Franco

Address of Registrant #1

2700 Taraval Street, San Francisco, CA 94116

Full Name of Registrant #2

Maria Ivett Cardona

Address of Registrant #2

2700 Taraval Street, San Francisco, CA 94116

This business is conducted by A Married Couple. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/27/17

Signed: Maria Ivett Cardona

This statement was filed with the County Clerk of San Francisco County on 1/27/17

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Fallon Lim

Deputy County Clerk 1/27/2017

2/2/17 + 2/9/17 + 2/16/17 + 2/23/17

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 17-552681

PETITIONER OR ATTORNEY Wenyu Li 77 Seneca Avenue, San Francisco, CA

TO ALL INTERESTED PERSONS: 1. Petitioner Wenyu Li

for a decree changing names as follows:

Wenyu Li changed to Vince Li

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: March 9, 2017 Time: 9:00 AM Dept: 514 Room: 514

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

KALENE APOLONIO, Clerk DATED - JANUARY 5, 2017

1/12/17 + 1/19/17 + 1/26/17 + 2/2/17



FEBRUARY 2, 2017 - FEBRUARY 8, 2017 SMALL BUSINESS EXCHANGE 11

Public Legal Notices



INVITATION FOR BID #2017-001 INSTALLATION OF 372 kW PHOTOVOLTAIC SYSTEM

Sealed Bids will be received by Eastern Contra Costa Transit Authority (ECCTA) until 2:00 pm, local time, on March 13, 2017, at ECCTA's offices, 801 Wilbur Avenue, Antioch, California, 94509, for the Installation of Photo-

Bids received after the time and location stated above will not be considered.

This project shall include the furnishing of all labor and materials as set forth in the Scope of Work section of the Invitation for Bid (IFB). A pre-bid conference and site tour will be conducted at 2:00 pm, local time, on February 15, 2017, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California. All prospective bidders and subcontractors are encouraged to attend. The purpose of the site tour is to acquaint the bidders with any and all conditions at the work sites.

Bids must be received on the enclosed ECCTA bid form with the required certification forms listed in the bid documents. Bids submitted on any other forms will be considered non responsive and will be rejected.

Following the closure of the bid submittal period, bids will be publicly opened and read for furnishing all labor, equipment, materials, testing, tools, training, and other services as required by the contract documents.

All bids must be furnished in accordance with the terms and conditions of the contract documents including the Information for Bidders, General Conditions, Special Conditions, Contract Specifications, and Bid Form. All holders of the bid documents will be notified of all addenda and will receive copies

Bid documents may be examined at certain public and private plan rooms, or copies of the IFB documents may be obtained from:

Ann Hutcheson Director of Administrative Services Eastern Contra Costa Transit Authority 801 Wilbur Avenue, Antioch, CA 94509 Telephone: (925) 754-6622 Facsimile: (925) 757-2530 ahutcheson@eccta.org

In accordance with provisions of California Public Contract Code Section 3300, ECCTA has determined that the Contractor shall possess and maintain valid State of California C-10 license and all other licenses necessary at the time the bid is submitted. Failure to possess the specified license shall render the bid non-responsive.

This contract is subject to the receipt of financial assistance from local sales tax funds. The contract is subject to laws and regulations governing the use of such funds. Bidders will be required to certify that they have not been suspended or debarred from participation in state funded contracts. Full compliance with applicable Safety and Health Standards, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful bidder

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this IFB; Disadvantaged Business Enterprises will be afforded full opportunity to submit bids in response to this request and will not be discriminated against on the basis of race, color, sex, or

Subject to Labor Code Section 1771.1, as amended by SB 854, this bid is subject to prevailing wage compliance monitoring and enforcement by the Department of Industrial Relations (DIR).

ECCTA will only accept bids from, and award this bid to, contractors (including listed subcontractors) that are currently registered with the DIR and qualified to perform public work pursuant to Labor Code Section 1725.5

Pursuant to Section 1770, et seq. of the California Labor Code, the successful bidder and all subcontractors shall pay not less than the prevailing rate of per diem wages as determined by the Director of the DIR. A copy of such prevailing rate of per diem wages is included in the bid documents.

Each bid shall be accompanied by a bidder's security equal to at least 10% of the total amount bid including allowances. The bidder to whom the contact is awarded shall furnish a Performance Bond and a Labor and Materials Bond (Payment Bond), each in an amount not less than 100% of the contract price.

Bonds shall be on the forms provided by ECCTA and shall be executed as surety by a corporation or corporation authorized to issue surety bonds in the State of California, as an admitted surety insurer and acceptable to

Pursuant to Public Contract Code Section 22300, for monies earned by the contractor and withheld by ECCTA to ensure the performance of the contract, the contractor may, at its option, choose to substitute securities meeting the requirements of Public Contract Code Section 22300.

Within ten (10) days from the Notice to Proceed or date specified in the Notice to Proceed, the contractor shall commence work on the Project. Project is to be completed within one hundred eighty (180) workdays from the date work is commenced.

The contractor shall pay to ECCTA the sum of two thousand dollars (\$2,000.00) for each and every workday's delay in finishing the work in excess of the workday completion time.

Bids will be examined and reported to the ECCTA Board of Directors at a meeting within sixty (60) days of the bid opening. ECCTA reserves the right to reject any and all bids, or to waive any irregularities or informalities in any bid or in the bidding procedure, or to postpone the bid opening or award for good cause. No bidder may withdraw its bid for a period of sixty (60) days after the date of opening of the bids. Each bidder will be notified of award of contract, if award is made.

> Office of the CEO February 1, 2017



REQUEST FOR PROPOSALS Airline Liaison Office Consultant Services

San Francisco International Airport is soliciting proposals from qualified consultants to provide airline liaison office ("ALO") consulting services between the Airport and the San Francisco Airline Airport Affairs Committee. This professional service contract has an initial term of five (5) years with two one-year options to extend, at the Airport Commission's discretion.

Respondents must be able to demonstrate the following Minimum Qualification Requirements: At least three vears of experience, within the last five years in facilitating airport/airline affairs for an airport located in the United States designated by the Federal Aviation Administration as a large hub primary airport, which provides international airline service beyond North America

A pre-proposal conference is scheduled on Tuesday, January 24, 2017 at 10:00 a.m. Pacific Standard Time.

The Request for Proposals ("RFP") is posted on the City and County of San Francisco's website at http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11548

All RFP submittals are due Tuesday, February 21, 2017 at 4:00 p.m. Pacific Standard Time.

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter RUSINESS BUSINESS

Airport project huge boon for contractors, minorities

Continued from page 1

is the more than 3.3 million square foot parking garage as part of the overall terminal area construction at the Barajas Airport in Madrid Spain, the third busiest airport in Europe.'

With that kind of experience, Dragados is wellequipped to be able to handle a project of this magnitude, says Kevin Kurz, proposal manager for Dragados, who adds that they have a great team assembled. "Dragados is part of the lead contractor team that is part of a larger consortium," he notes, with the other team partners being AECOM and ACS Infrastructure Development, Inc.

The entire LAMP project is estimated to be completed by 2023. On a side note, Los Angeles is hoping to win the Olympics for 2024, in which case everything would be done and ready to go. But even without the Olympics, these upgrades and improvements are necessary and long-overdue, says Kurz.

Dragados and its team partners have hired CMP because of Hanible's background in developing companies' small business programs, training programs, workforce development programs and so forth, especially as they relate to compliance with Equal Opportunity and Affirmative Action programs, labor and Disadvantaged Business Enterprise programs.

"We're managing the SOQ (Statement of Qualifications) and RFP (Request for Proposals) stage,

helping the partnership with the right language as it relates to the inclusivity statement in the proposal, making sure the local hire practices are built into the proposal, and then demonstrating how they're going to go after the small businesses and subcontracting during the construction phase and so forth," Hanible says. "If the contract is awarded to them, we'll manage all of the labor compliance, workforce development, and the small business portion throughout the duration of that project."

Though the ConRAC project is about three years in length, the operations and management phase comes after that. "That means that Dragados and their team would maintain and operate the facility for 30 years. So, part of our job will be helping with procurement, supply, and other services that will help to ensure that the facility and operations are running smoothly," Hanible says. That will also include making sure that we have local hire, that we're using small businesses to supply services to the facility, including concessions, meaning the little restaurants that will be there. We're also creating a Small Business Academy for them and helping small businesses understand how this process differs from other projects and showing them the benefits of working on a P-3 project. It's a very unique and exciting project. And it's going to provide many opportunities for minority-owned businesses."

Hanible and CMP are also assisting the Dragados team with community relations aspects of the process, interacting with local Chambers of Commerce and other community-based organizations, veterans' organizations, as well as the local ex-offender program.

"It's a second chance offender program that we put in place, giving them opportunities to join the workforce on the construction side. We work with the parole board to help us find those ex-offenders that would qualify, based on their offense. We have a pre-apprenticeship program in place through a company called Career Expansion where we target ex-offenders, as well as veterans who are looking for work," explains Hanible. "Our goal is to help them through training so they can start working on different aspects of the construction craft, be it electricians, operating engineers, laborers, etc. So, we have a Training Academy/Pre-Apprenticeship Program for craft workers who are looking to work on the project; we have a Small Business Academy program that helps small businesses to better understand and navigate the process, and provides them with some skills and training; and finally, we have a vocational training program that helps those who are looking to get into the administrative side of the industry.

"The second chance program makes an economic impact because we're putting people to work and lowering unemployment," Hanible con-

tinues. "But we're also lowering the recidivism rate, because if someone can't find a job after they get out, they may end up going back and doing what

LAMP underwent an environmental analysis in January and the deadline for companies to submit their Statement of Qualifications is Feb. 21

In the meantime, an event sponsored by LAX Consolidated Solutions is scheduled for Feb. 7 from 10:30 am to 2 pm to explain to contractors and other small or minority businesses how they can get involved in this project. More detailed information can be found below, or you can go directly to this website to learn more and get tickets:

https://www.eventbrite.com/e/building-forthe-future-new-opportunity-tickets-31048481845 If you're planning to go:

Building for the Future...New Opportunity! Tue, February 7, 2017 10:30 AM - 2:00 PM PST Hawthorne Memorial Center 3901 W. El Segundo Blvd. Hawthorne, CA 90250 10:30am Registration

11:00am General Session 12 Noon Lunch Presentation --Lunch Will Be Provided 1:15 Networking, Partner Exhibits

California Sub-Bid Request Ads

Guy F. Atkinson
Requests
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers
for:

Orange County Public Works Edinger Avenue Bridge Replacement

at Bolsa Chica Channel Project
Including improvements on Countess Dr from 600' west of Countess Dr to 200' east
of Countess Dr Bridge No. 55C-0400 / W.O. No. ER16008

Bids Wednesday, February 15, 2017

<u>Description of Work, Services & Supply (but not limited to):</u> AC Paving, Concrete Purchase, Demolition, Electrical, Fencing, Flatwork, Hazardous Waste Disposal, Joint Seal, Landscaping, MBGR, Pavement Striping, Painting, Pile Driving, Pipe, Precast Girders, Prestressing, QA/QC, Rebar, Rip-Rap, Roadway Signs, Trestle Material (12x12 beams, pipe, crane mats), Trucking, Water Works Materials, Welding, Wet Utilities. REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

PROJECT ESTIMATE is \$8,000,000 - \$10,000,000

9% DBE Project Goal
*****Lower Tier DBE participation is greatly encouraged*****

Guy F. Atkinson

18201 Von Karman Ave, Suite 800, Irvine, CA 92612 socal.estimating@atkn.com Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. We are signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at https://www.atknextranet.com prior to bidding.

Bid documents are available via OC Public Works BidSync site - https://www.bidsync.com/bidsync-app-web/vendor/links/BidDetail.xhtml?bidid=2008773&roundId=null and are available for viewing in our Irvine Office. Please call to make an appointment.

Please contact us with any questions or for help with your bid.



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Lead Compliance Plan, Construction Area Signs, Traffic Control Materials, Temporary Railing (Type K), SWPPP/Erosion Control/BMPs, Temporary Fence (Type ESA), Treated Wood Waste, Cold Plane Asphalt, Concrete Pavement, Duff, Straw, Incorporated Materials, Class 2 Agg Base, HMA & RHMA Asphalt Paving, Data Core, Minor Concrete, Structural Concrete, Single Sheet Aluminum Signs/ Retroreflective Sheeting, Pipe - Alternative Pipe Culverts/ Plastic Pipe/ Corrugated Steel Pipe/ Welded Steel Pipe/ Steel Flared End Sections, Rock Slope Protection, Bar Reinforcing Steel (Box Culvert), Misc. Iron and Steel, Metal Cattle Guard, Desert Tortoise Fencing, Temporary Fence, Fencing, Striping, 12" Rumble Strip (Asphalt Concrete Pavement), Electrical

FOR CONSTRUCTION ON STATE HIGHWAY IN KERN COUNTY NEAR INDIAN WELLS ON ROUTE 14 FROM 2.4 MILES SOUTH OF JUNCTION ROUTE 178 TO 1.7 MILES NORTH OF JUNCTION ROUTE 178 AND ON ROUTE 178 FROM ROUTE 14 TO 0.6 MILE EAST OF ROUTE 14

In District 06 on Route 14, 178 Contract No. 06-457114a Federal-Aid Project ACSTP-X029(126)E

DBF Goal 15%

BID DATE February 7, 2017 @ 2:00 p.m.
Sub & Vendor Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704 Contact: Matt Bahnsen

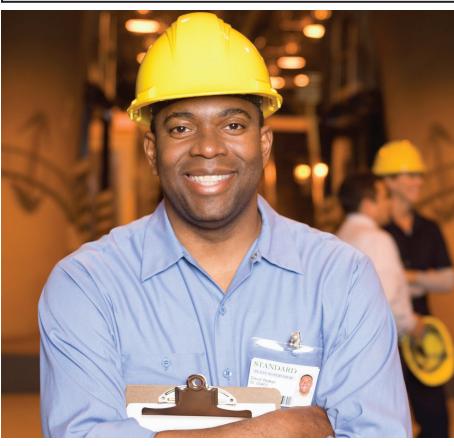
Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukur's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC

An Equal Opportunity Employer



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC)
 Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

Contact Info:

Small Business Exchange, Inc.

795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com • Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255